

Board of Advisors
Loveland Ski Club
Meeting Minutes
10-7-17

Call to Order at 3:10 PM by Pat Kennedy, Vice Chair, in Clear Creek Ski Corp conference room
Attendance- Pat Kennedy, Scott Shirey, Kelly Babion, Gunnar Sorensen, Scott Graham, Tom Lally, Dave Wirth via phone.

Not attending, Ed Tokarski, Dave Beitel

Also attending, Elena Ballendina

Minutes from meeting on Aug 17, 2017 were presented by Kelly Babion. Scott Shirey moved to accept, second by Dave Wirth, accepted without change.

No Presidents report was made with Ed Tokarski absent

Treasurers report- no significant deviations from budget at this point in the fiscal year. Tax return is due in mid-October but submittal may be delayed for three months without penalty. Scott Shirey will submit to Board for review/approval within a couple weeks. Scott Graham note revenue from tuition is short of projects at this time, biggest gap is YSL. It was pointed out that many weekend athlete families are still in summer mode and have not made the shift to winter sports. At this point it is not a serious concern. Spring camp revenue is over \$22k and was not included in original budget. Revenue from NorAm and Sync Cup also could be significant and were not in the original budget.

Banking- process is continuing to shift from First Bank to Alpine Bank. A meeting is scheduled for Wednesday, 10-11 which will complete, or nearly complete the transition.

Lane Training- bookings are filling up and with the early snow and ability to blow snow, earlier bookings are possible with a significant positive impact to the budget. Gunnar has been in discussions with CCSC about injecting one lane of Twist.

There is the possibility to work out an agreement with UC Health similar to what was attempted with Swedish and Centura. Gunnar will talk to Ed on how to proceed. Other avenues to be pursued are sponsorships and van wrap with entities like Emich dealerships, GoPro, Swix/Toko, etc. this will be an ongoing process.

The newly acquired van from DU is working out very well.

Open Discussion items-

Elena suggested that parents be incentivized to take the CO and other RMSRO clinics by giving work credit for classes they take. The goal is to get more parents involved with all aspects of race work. This was well received by the Board

Tom Lally suggested contacting the Mountain States Employment Council who can assist with many aspects of employee benefits for small employers.

A Swix ski tuning clinic will be offered on Nov 11, details to follow.

Dave Beitel has submitted his resignation from the Board. The Board appreciates all that he has brought to the Board and the Club. We will be starting a search for a replacement. It is not required, but the Board would prefer a new Board Member with strong ties to the Saturday or Weekend teams.

A brief Executive Session was held to discuss revised payroll projections. Current projects show a fiscal payroll expenditure of \$513k which is \$10k lower than original budget.

Next meeting will be Sunday, 11-12-17 at 4:30 in the Clear Creek Ski Corp conference room.

Motion to adjourn at 4:14pm by Tom Lally, second by Scott Shirey.