

LOVELAND SKI CLUB
Public Board Meeting
July 18, 2022

Location: Zoom and In Person @ Hiwan Golf Course, Evergreen CO

Board Member Attendance:

Present: Ed, Cynthia, Mark, Shelley ,Tom, Tamara

Approx 20-25 Members on zoom call

1. Call to order @ 5:33pm
2. Quorum verified.
3. Approval of previous BoD meeting minutes from June 20, 2022
 - a. No Questions.
 - b. Ed motion to approve, Tamara 2nds
4. President's Report - Tamara
Board getting committees together
Summer activities going on.
5. Treasure Team Report
 - a. As of July 15, approx. \$135K in bank, any carry over from past fiscal year has been spent.
 - b. Most of club costs are salary and benefits which run approx. \$50k/month
 - c. Revenue is coming in from sign ups
 - d. Do need to manage Credit Card expenses much closer. Coming up with process for expense report process.
 - e. Going forward, need a better line item for account balances, registrations, etc from month to month for meetings.
 - f. Brenner did intake work w/ Christine today – she is part time and looking at moving her full time in the fall. A/R is an item she will need to take over through the year.
 - g. Alpine bank reached out on the renewal process for the line of credit, 20k, never had to use it. Mark will reach out to scott to renew that. Should be more than 20K, 2 months of payroll.
6. Operation and coaches Update – Booka

- a. All registrations are recorded in sports engine. Need to encourage enrollment.
- b. There is a substantial amount of A/R that needs to be invoiced from previous year. Working to bring staff payroll down and bringing a bonus piece into it.
- c. Sports engine is in an effort to link to quickbooks. Need to be able to sign up easily and pay easily.
- d. Lots of breakout/teams calls within staff.
- e. Pat is having some sessions for age class, sending out newsletters. Integrating big mountain and alpine together.
- f. Margie reports that there are some that are registered as dteam are actually other teams – will need to sort out.
- g. U14 dry land in august and having a drop in component
- h. Registration numbers for youth are heavy on low but lacking in age class.
- i. Put out a survey to entire masters program, working through integrating the club more. Bringing teams together, lots of pieces to integrate.
- j. **Sklady – Equipment Mgr** - Looking for tuning options for all programs and training athletes for tuning also.
- k. Website updated. Staff page is getting updated. Programs is updated.
- l. Reorganizing the clubhouse space. Painting.
- m. Brenner - Mountain Ops
- n. Looking at timing and the timing shack, supplies, services, etc.
- o. Wifi in the timing buildings. Currently using hotspots but they are expensive. If there were wireless connections, it would be cheaper in the long run and be able to have a live stream. Those units are apporx. \$300 each.
- p. Working on summer cleanup projects, shipping container, and storage options, etc.
- q. Lost all snow on twist and switchback. LSC is responsible for all cleanup on these trails. LSC will be doing this and would love to do this with this the kiddos. Valuable lesson for the kids.

- r. Going to lock down some time on the next coaches meeting. Maybe making it fun or a scavenger hunt for the kids.
- s. Denver FIS is coming back this year.
- t. Has Bids in for races. Working with the mountain to have a robust schedule for the season.
- u. Fall lane training is booking up and will hit our target.

7. Club Vision/Mission

8. Program Structure for Seasonal Part-time programs

9. Old Business

- a. Fundraising Committee - Cynthia Teno
 - i. Small group currently, 3 staff members and 5 from membership. For goals this year that will not be enough. Challenge to raise money but need an objective. A program of our size should be able to raise 15% of program fees – this year that might be high so they will aim as high as they can. Brenner provided some goals so stakeholders and membership. Kim working on verbiage for scholarship
 - ii. Fundraising can be amazon smile, King Soopers cards, services, doesn't always have to be a dollar amount. Please reach out to Cynthia if you are interested.
- b. PCA -Parent Coach Association - Kim Mauthe
 - i. Not a lot of updates, Kim has been working more on the website. Will be blasting out some info to members, etc. about different thing that are being worked on. Trying to get a more clear website at this point.
- c. Annual Meeting Planning
 - i. Not a whole lot of interest from anyone from membership wanting to take the lead on this. BOD will have to take the lead on this – will have to be in August or Sept.
- d. By-laws Committee

- i. There has been a lot of progress on this with Stephen, met with John, Tamara. There are housekeeping items such as voting by proxy as well as what is the definition of a member. Amend the articles of incorporation to allow for the additional members on the board.
 - ii. Board terms need to be updated for a 3 year term with 1/3 of the board rotating at any time. 1 seat being reserved for a mountain representative. Board voting in April, taking office in June.
 - iii. Anyone else interested in participating please reach out to Stephen. It will be reviewed by a contract lawyer. Will be a member review period and then have them ratified.
- e. Open Board Seat Committee – Booka
 - i. Shelley Maher resigning which means that there are 2 open board seats.
 - ii. Booka currently is a committee of 1. Her preference is seek out some skill sets for the board and looking for those next steps.
 - iii. She'd like to find a lawyer. Tom L and Ed G have both offered their assistance. They would not like to sit and just wait for folks to turn in their resumes.
 - iv. Would like to fill open seats in the next 30-60 days.
- f. Season Kick Off Party Planning
 - i. Will need to make sure the kickoff party is taking place and coordination is happening with Brenner included.
 - ii. Cynthia volunteered to help. . Full time staff will be involved as well.
 - iii. Will need to coordinate with Patrol refreshers.
 - iv. Kim would also help out from the PCA team

10. New Business

- a. Trying to generate as much support as possible for Chet Upham for induction of sports hall of fame invail.. Info will be sent out to membership for info.

11. Member Comments

- a. Margot Cook – question about races being on weekends or is going to be on weekdays. Per Brenner they are still working with ussa. Trying to push for weekend races with boys and girls, 2 days series. Do have a slight bit of flexibility and trying to stay away from the 4

day races. Still working within the rocky mountain division with US ski and snowboard.

- b. When can a calendar from RMD be expected and is that within our control? It is 100% in the hands of RMD, should have it by 3rd or 4th week of September. It will be updated on the website as soon as we have the info.
- c. Kim M – Treasurer team – Sportsengine – no option of adjusting the payments. No discount for 2 athletes. No other special circumstances. Per Mark, they are going to give another option, or special negotiated option. Having another meeting with sports engine tomorrow. This is a huge item on Bookas radar.
- d. Who is the treasurer team?
- e. Where is the budget published?
- f. Working on the website – board of directors, pictures, bios, etc.

12. Date for next BOD meeting

- a. Location TBD
- b. August 15th 5:30pm

13. Adjournment 7:05pm