

LOVELAND SKI CLUB
Board Meeting – Public
November 21, 2022

Location: In person @ Clear Creek Inn and Virtual Zoom

Board Member Attendance: Tamara Bryan Murphy, Ben Kuruvila, Mark Wordley, Tom Lally, Karen Cameron, Cynthia Teno, David Verdun, and Clayton Wire

1. Call to order 533 pm – Called to order by Tamara, Cynthia 2nds. Quorum verified.
 - Membership present: Scott Shirey, Kim Mauthe
 - Virtual attendees: Booka Smith, Stephan Kozicki

2. Approval of previous BoD meeting minutes:
 - Motion to approve 1 October 22 annual meeting minutes; posted on LSC website. 2nd motion to approve, Tom Lally.

3. President's Report – Tamara Bryan Murphy
 - Contacted a contract attorney to review bylaws. Do we want to hire outside firm to review bylaws? Board agrees that we should pay for this service to finalize bylaws.
 - Coaty, Marchant, Woods P.C.(<https://CMWevergreen.law/>). Experienced with LLC and 501.c.3.
 - Review our prior bylaws and review current draft to ensure we are operating in good standing. Estimated \$700-1050, retainer \$750.
 - o Comments were that representation would be good at a minimal cost. It would be beneficial to LSC to have the documents reviewed and have someone at the ready for review and general representation.
 - o Board agreed that we will hire contract attorney to review bylaws and provide comment.

4. Treasurer/Financial Team Report – Scott Shirey
 - Scott Shirey presented October budget and 22/23 season forecast
 - Tuition payments are continuing to come in creating more revenue for the month than expected.
 - Lane training actuals will be better represented in next forecast, lost early lane training slots due to delayed opening.
 - \$380k cash on hand, partly due to increased revenue from ticket/lane training sales that we will pay to Loveland Ski Area in near future (4 December).
 - Discussion on how to maximize lane training on (6) lanes and discussion on advertising training camp availability to other clubs.
 - Cost of buying rental building (trailer). \$5,500 charge on credit card to American Trainer Rentals company that owned building (trailer). Company is billing monthly rent on rental building (trailer). Suggested that we owe back rent and needs to be investigated. Suggested that we inquire what our contract contains.
 - Staff was able to deep dive on labor actuals for seasonal hires to create a budget forecast.
 - Increased cost for coach licensing and avalanche training for this season.
 - Departmental financials will be available after this season using actual costs from 22/23 season.
 - Shirey would like a working session on the overhead costs/budget.
 - Shirey will be working with new office administrative hire. Suggested training/documentation of daily procedures to eliminate knowledge loss.

- All monies from last year 21/22 that were owed to LSC have been accounted for, some collected and some written off. LSC chose not to pursue through collection service. Approximately \$10,000 bad debt related to tuition and other club fees written off. Completed this task in order to complete IRS 990 form.
5. Loveland Ski Area update – Karen Cameron
- Ski Area will have a strong focus on fast skiers/riders in slow zones – be safe
 - 129 acres open = 7% open. Above average snowfall.
 - Ski patrol focus on fast skiers (definition provided by Loveland Ski Area below)
 - Definitions for high rates of speed or going too fast:
 - A skier / rider significantly out pacing the other skiers / riders on a given trail.
 - A group of skiers / riders significantly out pacing the other skiers / riders on a given trail.
 - One skier / rider straight lining or attempting to go as fast as possible on a given trail, even if that trail is empty of other skiers / riders.
 - Note: All definitions are at the discretion of the Patroller witnessing the act.
6. Program Director/Operations Update – Elizabeth “Booka” Smith
- Full-time employees under contract
 - Holly Sturgeon is resigning as HR support and position will be filled by Cat Keve
 - On-snow orientation with all coaches next Saturday 11/26
 - Policies will be rolled out in stand alone documents instead of full employee manual
 - DTeam is Full/Closed, YSL almost full, all other teams is still open for enrollment. Maximizing drop-in.
 - Process to renew Bronze, and possibly apply to Silver. USSA rules require a committee to pursue Bronze status (Dec 22-Mar 23). Ed Green (not present) volunteered to lead the committee. Kim Maulthe will be member at large as she was involved in the previous certification. Booka will be Program Lead.
 - Question if Board members should be USSA members. We have a different liability policy that does not require Board Members to be USSA members.
7. Old Business/Committee Updates
- Fundraising – Cynthia Teno
- LSC Online Silent Auction is set to close on Thursday, 24 November at 5pm MT and winning bids items will be announced at the Turkey Cup Social Friday, 25 November
 - We have a new 3-year sponsor, Whitney Evans Ltd., a designer furniture showroom in Denver owned and operated by one of our All Mountain families. You will see their branding on Loveland Ski Club communications and on the coats next year. Thank you Whitney Evans for your support!
 - ColoradoGives Day is December 6, 2022. LSC is a registered participant and there is a donate link on our web page.
 - Parent Coach Association – Kim Mauthe
 - PCA was present for team kickoff weekends for Age Class and 2-Day YSL. Kim Mauthe and Cynthia Teno are enjoying meeting and connecting with families.
 - Meet 1-2x per month, Thursdays at 6pm on Google Meet
 - PCA will be kicking off the 1-Day YSL group on Saturday, 3 December in the Lower Ridge Room, DTeam on 10 & 17 December in the Valley Lodge West Wing.
 - Need backups for people volunteering to build volunteering base.

8. New Business

- Table policy and procedures for next meeting.

9. Member Questions/Open Discussion

- No questions from attending membership.

10. Date for next BOD meeting – Monday, February 6 at 5:30pm Clear Creek Inn and Online via Zoom.

11. Adjournment 7:06pm