



Thursday, September 17th 2020. 5:30pm via Google Meet

In attendance: Pat Kennedy, Wendy Monteith, Scott Graham, Mark Wordley, Karen Cameron, Amy Dohr, Joe Minock, Ed Tokarski, Shelley Maher, Kelly Babeon, Kent Wilhelmi.

1. Call to Order 5:34PM by Ed.
2. High Fives - Support that our excellence goes beyond the podium
 - a. This is something new that we're adding org wide. We'd intended to do this last season, but failed to implement. All high fives from last season are on record.
 - i. Parker Scott, Sophie Maher - Teaching the little kiddos how to ski without an ask or encouragement.
 - ii. Wyatt Huston - Sportsmanship Award at U14 Champs. Finn Norris - Finn stepped up and took the row during a difficult dryland exercise.
 - iii. LSC Academy Athletes - Their support for each other is both indicative of who we wish to be, but supportive of a great culture and group of athletes deserving of recognition.
 - iv. Julia Wordley - Named to Great Britain Ski Team. 4.0 Average.
3. 2020 Season Prep
 - a. LSC Tent City
 - i. Tent Costs
 - ii. Restroom Costs
 - iii. Heating Costs
 - iv. Seating Options
 - v. General Cleaning Strategy
 - b. Promise to Pay Agreement Review -
https://docs.google.com/document/d/1ue0Cr-HG11rLlOgytU2Z3A3_cyTJREg09-tna5gKnus

CONSIDERATIONS TO AMEND WITH REGARDS TO TUNING PROGRAMS.

4. Budget / Finance Updates

- a. Motion to Approve Line of Credit with Alpine Bank \$20,000. Has Been open since John Hale, application in and approved to maintain, just need board approval. 0% utilization for 3+ years.

APPROVED!

- b. Motion to Adopt and Accept Tax Return
- c. 2020/2021 Budget-
 - i. Tracking behind by approx \$60K as compared to this time last year.
 - ii. Tent City - Where do funds come from.
 - iii. Adopt or Adapt?
 - iv. Outstanding Questions, comments.

APPROVED!

- d. PPP Loan
 - i. Guidance is tracking toward blanket 100% forgiveness for all PPP Loans \$150K or less. (Our PPP loan is \$95,600)

5. Business Systems, Process, and Strategy

- a. Basecamp
 - i. Team continuing to make great use of system. Developing internal communication strategy so as to eliminate communication silos and be even more effective with Basecamp.
- b. ISM's (derivative of Dan Gilbert / Quicken Loans Isms.) Identified 22 guiding principle inspired by our culture. Will be presenting to staff, discussing, and implementing org wide.
<https://docs.google.com/document/d/1bSqtDC6q9B4P0PUvjX0Zv3MBs4-9yf6oI2kP8SFSKpQ>

6. Staff

- a. Jeremy back and working with Skladdy to get all skis prepped.
- b. Meghan Susslin taking lead as Education Liaison for Academy. Emails out to all families and taking inventory of school plans, teacher contacts, etc.
- c. Bill Green on FT as Head U14 Coach, supporting communications and marketing objectives.
- d. Scott to transition into role as Alpine Director.

7. Membership

- a. D- Team - 22 enrolled, 25 projected.
- b. YSL

- i. A- D Team / 1 Day YSL: 21 enrolled, 29 projected.
 - ii. 2 Day YSL: 11 enrolled, 14 projected.
 - c. Age Class
 - i. 2 Day: 5 enrolled, 7 projected.
 - ii. 3 Day: 4 enrolled, 5 projected.
 - d. Ability (U16, U19 Sync Series, non-FIS)
 - i. 2 Day: 3 enrolled, 7 projected.
 - ii. 3 Day: 3 enrolled, 3 projected.
 - e. Academy
 - i. U10: 0.
 - ii. U12: 1.
 - iii. U14: 4.
 - iv. U16: 5.
 - v. FIS: 6.
 - f. Jam Team: 10 enrolled vs. 9 projected.
 - g. All Mountain Team: 10 enrolled vs. 11 projected.
 - h. Comp Team: 11 total, vs 8 projected.
 - i. 1 Day: 10
 - ii. 2 Day: 1
- 8. Programming
 - a. Academy Numbers Up
 - b. Hosting races at Loveland is GO
 - c. Fall Training Lane reservations in high demand. Extended training window through Dec 20, filling most spots.
 - d. Training Partnerships up by \$30K with late addition of 1st year FIS athlete with private coach.
- 9. Adjourn Meeting: 7:45PM